

Manager of Business & Community Development

As an electrical distribution cooperative, Prairie Energy Cooperative is seeking a Full-Time Manager of Business & Community Development to drive community business growth and provide resources to current C&I members on business needs as they relate to our cooperative.

Job Description:

In this role, you will be responsible for Key Accounts and Business Development:

- Provide oversight, advice and service information to commercial and industrial (C & I) members of Prairie Energy Cooperative (PECO). The position is responsible for developing and directing a Key Accounts network, overseeing the administration of PECO's comprehensive service programs and providing energy management resources to the member.
- Builds and maintains the Key Accounts program which supports the business needs of the C & I members of PECO.
- Coordinate and monitor economic development activities of PECO and surrounding communities.
- Develop and maintain strong working relationship with economic development organizations, local governments, chamber of commerce, civic organizations, etc.
- Works closely with economic development organizations, local governments, chamber of commerce, and civic organizations, etc., to determine future growth areas and opportunities for PECO.
- This position requires high visibility in the surrounding communities and a commitment to accuracy and integrity. Must demonstrate independent and teamwork skills and willing to travel and provide flexibility in work hours.

Qualifications:

To excel in this role, you should have:

- Bachelor's degree in Customer Relations, Business Administration, Business Management, Economic Development, or other business-related field.
- Minimum of 5 years of experience in customer relationships, administration, management, economic or community development.
- Strong communication, negotiation, and problem-solving skills.
- Proficiency in MS Office and other general office procedures.

Benefits:

- Competitive starting salary based upon experience.
- Comprehensive benefits, including medical, dental, vision, life insurance, retirement pension, and 401k
- Professional development.
- A dynamic and innovative work environment.

Join us in driving Prairie Energy Cooperative forward and send your resume and cover letter to msmith@prairieenergy.coop with the subject line "Business and Community Development Manager Application - [Your Name]".

Prairie Energy Cooperative is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive workplace.